

# *Advanced Training Workshops*

## ***TEAM SBA Financing Roundtables***

Before you apply for a business loan, we recommend that you first attend a Financing Roundtable. The roundtables are a free loan orientation conducted by a business banker, a business consultant from the SBA's network of Small Business Development Centers, and an SBA representative.

During the roundtable, we'll debunk the myths and demystify the process of small business financing. You'll learn how the lending process works and what is expected of you and you'll understand how the SBA can assist with their SBA Guaranteed Loan Program.

This session is best suited to those who have good credit, a solid business idea, and some money to invest in their business. Because the SBA does not provide loan guarantees to real estate investment firms, including purchasing and rehabbing houses for sale, this type of financing is not discussed at the roundtables.

### **Presented By:**

Small Business Administration (SBA) Representative,  
Michigan Small Business & Technology Development Center  
(MI-SBTDC) Consultant & Business Banker

**Fee:** NO CHARGE

### **For times and dates visit:**

[www.oakgov.com/peds/calendar](http://www.oakgov.com/peds/calendar)

## ***QuickBooks® Essentials***

This introduction to small business financial management provides an overview of accurate recordkeeping, report interpretation and utilization, and management of the variety of tools provided in this system.

### **Presented by:**

Kildal Services, LLC

**Fee:** \$40 per person – No Refunds

### **For times and dates visit:**

[www.oakgov.com/peds/calendar](http://www.oakgov.com/peds/calendar)

## ***Legal & Financial Basics***

This workshop covers many of the key legal and financial issues faced by both new and existing small businesses in Michigan. The program initially focuses on the many management and liability concerns faced by entrepreneurs, as well as today's tax consequences. The program also provides solutions and techniques for business concession and individual investment and retirement planning.

**Presented By:**

Carter & Associates, P.C.  
CPA & Retirement Specialist

**Fee:** NO CHARGE

**For times and dates visit:**

[www.oakgov.com/peds/calendar](http://www.oakgov.com/peds/calendar)

## ***WBE Certification Orientation***

Learn about the benefits and process of becoming a Women's Business Enterprise (WBE). Benefits include certification to private sector WBE's and access to procurement opportunities with major national companies. For additional information visit [www.miceed.org](http://www.miceed.org).

**Presented By:**

Michigan Women's Business Council

**Fee:** \$25 per person – No Refunds

**For times and dates visit:**

[www.oakgov.com/peds/calendar](http://www.oakgov.com/peds/calendar)

**Location:**

Executive Office Building Conference Center  
2100 Pontiac Lake Road (41 West)  
Waterford, Michigan

**Pre-Registration is required for all workshops.** Space is limited.

For further information and/or to register call  
**248-858-0783**

**Website Address:**

[www.oakgov.com/peds/calendar](http://www.oakgov.com/peds/calendar)